New Mexico Medicaid Electronic Health Records Incentive Payment Program

Specifics of the Program for Eligible Professionals

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Medicaid EHR Incentive Payment Program

This presentation will cover the following topics:

- EHR Incentive Programs –a Background
- Who Is Eligible to Participate
- How Much Are the Incentives
- New Mexico-specific Program issues
- What You Need to Participate
- Resources to Get Help and Learn More

Medicaid EHR Incentive Payment – What is it?

EHR Incentive Programs established by law

- American Recovery & Reinvestment Act of 2009
- Incentive programs for Medicare and Medicaid
- Programs for hospitals and eligible professionals
- Must use certified EHR technology AND demonstrate adoption, implementation, upgrading or meaningful use
- Programs differ between Medicare and Medicaid
- Medicare incentive program is federally run by CMS
- Medicaid incentive program is run by States and is voluntary

Medicaid EHR Incentive Payment – What is it?

- Program runs from 2011 through 2021
- For any given provider, the program may last up to a maximum of 6 years.
- Program participation can start as early as 2011 or as late as 2016.
- Payments are not required to be consecutive years.
- Eligible Professional (EP) may switch once b/t Medicare and Medicaid incentive before 2015

Medicaid EHR Incentive Payment - Who is eligible?

Eligibility determined in law

- Hospital-based EPs are NOT eligible for incentives
  - DEFINITION: 90% or more of their covered professional services in either an inpatient (POS 21) or emergency room (POS 23) of a hospital
  - Definition of hospital-based determined in law
- Incentives are based on the individual, not the practice

Medicaid EHR Incentive Payment - Who is eligible?

Medicaid Eligible Professionals include:

- Physicians
- Nurse practitioners
- Certified nurse-midwives
- Dentists
- Physicians assistants working in a Federally Qualified Health Center (FQHC) or rural health clinic (RHC) that is so led by a physicians assistant

EPs may not be hospital-based

Medicaid EHR Incentive Payment - Who is eligible?

Medicaid Eligible Professionals must also meet one of the three patient volume thresholds:

- Have a minimum of 30% Medicaid patient volume
- Pediatricians ONLY: Have a minimum of 20% Medicaid patient volume
- Working in FQHC or RHC ONLY: Have a minimum of 30% patient volume attributed to needy individuals
- CHIP, sliding scale, free care only count towards thresholds if working in RHC or FQHC

Medicaid EHR Incentive Payment - Who is eligible?

Medicaid patient volume percentage required:

Provider *	Minimum Medicaid Patient Volume Threshold
Physicians	30%
- Pediatricians	20%
Dentists	30%
Nurse Practitioners	30%
Certified Nurse Midwives	30%
Physician Assistants (PAs) when practicing at an FQHC/RHC that is led by a PA	30%

OR
if the Medicaid EP *practices predominantly* in a Federal Qualified Health Clinic (FQHC) or Rural Health Clinic (RHC)

— 30% threshold may include *needy individual* patient volume threshold

Medicaid EHR Incentive Payment Who is Eligible?

- Patient volume for EPs in Group practices
  - An EP can use a group practice's patient volume as proxy for their own patient volume
  - 3 conditions apply per the final rule
    - The group's patient population is appropriate methodology to calculate PV , e.g., all Medicare is not appropriate
    - Practice must and EPs use one methodology - use entire practice's PV or EP as individuals
    - Auditable source to support PV determination

Medicaid EHR Incentive Payment - How Much are Incentive Payments?

Cap on Net Average Allowable Costs	85% allowed for EPs	Maximum cumulative incentive over 6 years
$25,000 in Year 1 for most EPs	$21,250	$63,750
$10,000 in Years 2-6 for most EPs	$8,500	
$16,667 in Year 1 for pediatricians with a minimum 20% patient volume, but less than 30% patient volume, Medicaid patients	$14,167	$42,500
$6,667 in Years 2-6 for pediatricians with a minimum 20% patient volume, but less than 30% patient volume, Medicaid patients	$5,667	

Medicaid EHR Incentive Payment - NM Specific Program Issues

To receive incentive payments, EPs must:

- Meet eligibility requirements per final rule
- Hold status as an active NM Medicaid fee-for-service provider – Billing or Unrestricted
- Servicing providers can assign payments to the entity as part of the EP's business arrangement
- Providers may assign payment to State Designated Entity recognized by MAD as a qualified organization promoting the use of EHR technology
    - New Mexico Health Information Collaborative (NM HIC) and New Mexico HIT Regional Extension Center (NM HITREC)*

NM Medicaid - EHR Incentive Payment - NM Specific Program Issues

- NM Medicaid requires adopt, or implement, or upgrade (AIU) for first payment year
- Subsequent payment years achieve and demonstrate Meaningful Use (MU)
  - MU criteria defined in final rule
  - Meeting MU criteria is graduated and increasingly more challenging over the course of the incentive program.
- Currently NM Medicaid has elected *not* to adopt Public Health objectives as "core" objectives for Stage 1 meaningful use (MU)

NM Medicaid EHR Incentive Payment Program - NM Specific Program Issues

- Provider outreach webpage will be available early April -- http://nm.arraincentive.com
  - Alaska, Mississippi have similar pages
- Register with CMS National Registration & Attestation System (now available)

  https://ehrincentives.cms.gov/hitech/login.action
- Register with NM State Level Registry (NOT available until launch date)

NM Medicaid EHR Incentive Payment What you need to participate

- Register as MAD FFS provider
- Review your 90-day patient volume (PV) range
  - ✓ You select dates that will meet PV
- Is your EHR system certified?
  - ✓ Check Certified Health IT Products website http://onc-chpl.force.com/ehrcert
- Ensure you have NPI and TIN
- Collect documents that evidence AIU
  - ✓ Invoices, contracts, etc.

Medicaid EHR Incentive Payment - Learn More

CMS website detailed information:

- Tools/wizards
- Tip Sheets
- EP information
- Registration information
- Meaningful Use information

www.cms.gov/EHRIncentivePrograms

Medicaid EHR Incentive Payment - Get Information

CONTACT US

www.hsd.state.nm.us/mad/MeiPPGeneralinfo.html

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